

H I G H A S S O C I A T E S , L T D .

A Single Source for All Your Real Estate Needs



A single source for all your real estate needs... that's High Associates. Throughout the mid-Atlantic and southeastern United States, High Associates provides real estate markets with a diversity of realty services... such as **Leasing**, where the benefits of leasing a High Associates facility frequently exceed those of buying... **Sales and Brokerage**, ongoing evaluation and consultation for optimizing your investment dollars... **Development**, where High Associates controls costs through start-to-finish project management... **Commercial Asset Management**, earning your trust by taking care of details big and small... **Residential Asset Management**, where the managing of quality communities is entrusted to seasoned High Associates professionals... and **Acquisition**, where today's growth can help you achieve exceptional financial returns tomorrow.



"U.S. Duram Products, Ltd. worked with High Associates from the inception of our project to build the first large scale co-located manufacturing plant in the U.S. They were involved from the site selection to the finished building and were the main reason for the decision to locate in Lancaster. We have been satisfied throughout the process with their dedication and professionalism."

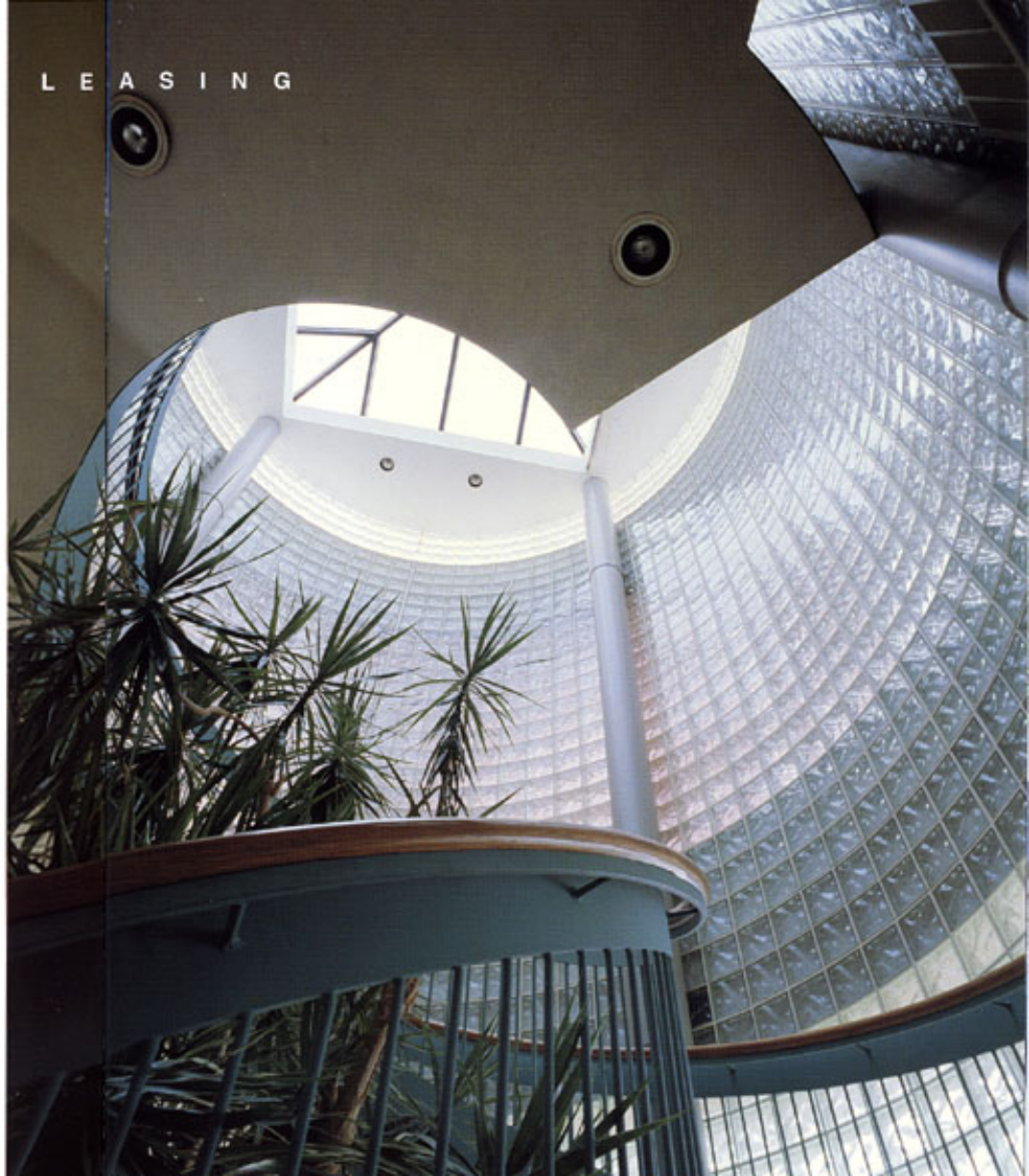
Jeff Dewey
General Manager, U.S. Duram



Real property solutions.

By servicing a portfolio that includes millions of square feet of High Associates leased space, we can anticipate your needs while providing a comprehensive range of services unique to the industry. As a diverse property management company, we can present you with several leasing options... including a "build-to-suit-to-lease" arrangement, where we design to your specifications, build your facility — and lease it, saving you much needed capital for other critical expenditures.

L E A S I N G



D E V E L O P M E N T

**Controlling costs
through start-to-finish
project management.**

The professionals of High Associates are there for you from the beginning of the project... helping you assess such considerations as site selection, zoning regulations, lot size, and required amenities. Then, through the related companies of High Industries, Inc., High Associates manages all phases of design and construction, for an effective cost-control advantage. Upon project completion, we offer assistance in locating buyers or tenants, and can even include a quality management service as part of the total package.

The High philosophy centers on building for vibrant communities and includes a commitment to providing affordable housing, through partnering efforts with agencies in both the public and private sectors. Visit a High Associates development... and you can witness first-hand the High approach to fulfilling customer needs.



RESIDENTIAL ASSET MANAGEMENT

"My wife and I were the first resident tenants to occupy a High built townhouse in this area. That was 14 years ago. We've been very satisfied ever since. Whether it's fast snow removal, clearing the walk or sand-pooling the patio doors, High people have always been prompt and courteous. They respond quickly to our needs as residents. You don't know how much we appreciate that."

Ralph Weber
Resident



Experience and education focused on achieving the owner's goals.

Over the years, owners have trusted the management of their apartment communities and multifamily housing developments to High Associates. Our commitment to high quality has set the standard for managed communities through clean, safe, quality buildings; professional day-to-day management; attractive, well kept grounds and buildings; and efficient, responsive maintenance.



ACQUISITION

Today's growth.

Tomorrow's gain.

The acquisition team of High Associates consists of real estate professionals and a talented support staff. This highly successful team focuses on acquiring, developing, managing and disposing of investment assets in a manner that earns our investors' confidence by achieving exceptional financial returns. To meet this objective, High Associates has targeted key eastern U.S. markets for value-added investment opportunities, as well as those that produce steady income.





High Associates, Ltd. is proud of its leadership in industrial/commercial and multifamily residential real estate services. We invite you to join the ever-growing High family of tenants and owners. Visit or give us a call today!



HIGH ASSOCIATES, LTD.

A Division of High Industries, Inc.

Industrial/Commercial Realtors ■ Residential Property Managers

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Offices in Charlotte, NC; Sarasota, FL; Harrisburg, PA; and Chester County, PA